AGENDA- NHS Spend Comparison Service2 Induction Webinar

Agenda: Spend Comparison Service – Getting Started

1. Welcome & What the Spend Comparison Service Is (10 mins)

The background and purpose of the service

How it supports NHS organisations through collaboration

The unique value of centralised price and spend transparency

2. How to Access the Tool (5 mins)

Logging in via your NHS email

Who to contact if you don't yet have access

Where to find user support materials and training guides

3. Starting to Use the Tool – Beginner-Friendly Walkthrough (15 mins)

How to find your trust's data

Navigating dashboards

Using filters and selecting different organisations

How to access drilldowns and export data

4. Common Use Cases – What You Can Do Right Away (10 mins)

We'll highlight practical, simple ways to use the platform, such as:

Price benchmarking – Are we paying more than others?

Efficiency benchmarking – Understanding volumes and unit costs

Opportunity spotting – Identifying savings potential

Market visibility – Understanding market prices and supplier spread

Support for collaboration – Insights across your ICS, region or peer group

5. Q&A and Live Demo

We'll take questions or show specific examples based on what's raised during the session.

By the end of the session, users should feel confident logging in, finding their way around the tool, and understanding the immediate value it can provide for their organisation.

Useful Links:

How do I sign up? (Only NHS or DHSC employees, access through your organisational account)

NHS Spend Comparison Service - public beta - dashboard access request

SIGN UP LINK or please use QR Code

Where can I find documentation, how to videos and a user guide?

Where do I access Spend Comparison?

Direct link to Spend Comparison App **(will only open if you have access)**

Quick Start Video Series on FutureNHS Site:

https://future.nhs.uk/CCF_Hub/view?objectID=43547760

What if I have a question or suggestion?

england.ccf.datatech1@nhs.net

What is the NHS Spend Comparison Service?

The NHS Spend Comparison Service (SCS) is an advanced benchmarking and spend analytics tool designed specifically for and in collaboration with the NHS procurement family in England.

Developed to empower procurement professionals across all NHS providers—including acute, ambulance, community, and mental health trusts and foundation trusts—the SCS provides comprehensive insights into procurement activities, enabling more informed and strategic decision-making.

Key Features and Benefits:

1. **Comprehensive Data Integration:**

    The SCS aggregates data from multiple sources, including Purchase Order (PO) spend, Accounts Payable (AP) spend, and NHS Supply Chain transaction data. This integration ensures a complete and accurate view of procurement activities across the NHS.

2. **Full Market Visibility:**

   With the SCS, users gain full visibility into the NHS market, allowing for detailed analysis of spending patterns, supplier performance, and procurement efficiency. This visibility helps trusts to identify cost-saving opportunities and optimise procurement processes.

3. **Advanced Benchmarking Modules:**

   The tool offers various benchmarking modules, including price benchmarking and efficiency benchmarking. These modules enable users to compare prices within the NHS market, assess procurement performance, and understand potential opportunities for cost savings and process improvements.

4. **Strategic and Operational Analytics:**

   Tailored to meet the needs of both senior staff and operational procurement professionals, the SCS provides strategic analytics for identifying top spend areas and potential opportunities, as well as operational analytics for detailed product searches and custom reporting.

5. **Collaborative Opportunities:**

   The SCS fosters collaboration across NHS trusts by sharing insights and strategies. By leveraging collective buying power and participating in joint procurement initiatives, trusts can negotiate better terms and achieve greater savings.

6. **Generative AI Capabilities:**

   Equipped with cutting-edge Generative AI features, the SCS allows users to ask precise questions and receive actionable insights. This AI-driven analysis enhances decision-making and procurement efficiency.

7. **In-House Analytical Capabilities:**

   The SCS supports the development of internal analytics capabilities, reducing the need for external consultancies. By empowering NHS procurement teams with powerful analytical tools, trusts can retain valuable knowledge and expertise in-house.

8. **User-Friendly Interface:**

   Designed with ease of use in mind, the SCS offers an intuitive interface that simplifies the process of building custom queries, reports, and dashboards. This ensures that users at all levels can effectively leverage the tool's capabilities.

Why Choose the NHS Spend Comparison Service?

The NHS Spend Comparison Service is a vital tool for any NHS trust looking to enhance its procurement strategy. By providing a holistic view of procurement activities, enabling detailed benchmarking, and fostering collaboration, the SCS helps trusts to make more informed decisions, achieve cost savings, and improve overall procurement efficiency. With the added advantage of

Generative AI and in-house analytical capabilities, the SCS is not just a tool, but a comprehensive solution for modern NHS procurement needs.

Join the NHS Procurement Transformation:

Unlock the full potential of your procurement data with the NHS Spend Comparison Service. Embrace a data-driven approach to procurement, foster collaboration, and drive efficiency across your trust. Whether you are a senior staff member or an operational buyer, the SCS is your key to smarter, more effective procurement.

Unlocking Cost Efficiency and Strategic Insights for NHS Procurement

Our NHS Spend Comparison Service 2 offers a comprehensive solution tailored to optimise procurement practices within the NHS, delivering tangible benefits across various dimensions:

Cost Savings and Efficiency Gains: Through advanced analytics and benchmarking, our tool identifies areas for cost reduction and streamlines procurement processes, resulting in significant savings and operational efficiencies.

Enhanced Visibility into Procurement Spend: Gain unparalleled visibility into your organisation's procurement spend, allowing for informed decision-making and strategic resource allocation.

Identification of Key Potential Opportunities: Discover untapped opportunities for savings and improvements within your procurement processes, ensuring maximum value extraction from your budget.

Analyse Contract Pricing Based on Spend: Analyse contract pricing dynamics based on spend data, empowering negotiations and ensuring optimal contract terms.

Facilitation of Catalogue Harmonisation Processes: Simplify and harmonise catalogue management across multiple NHS organisations, reducing complexity and enhancing collaboration.

Develop In-House Analytical Capabilities and Cross NHS Collaboration: Empower your team with enhanced analytical capabilities and foster collaboration across NHS organisations, fostering a culture of continuous improvement and shared best practices.

Free to Use: Our tool is available to NHS organisations free of charge, ensuring accessibility and inclusivity in driving procurement excellence across the NHS.